



## Press Release

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### Vergokan signs new distribution contract with Metspan Ltd for the UK

After having appointed Malcolm Pearse as Sales Manager for Vergokan in the United Kingdom, Vergokan takes a next important step in the sales and distribution of its products.

Today Metspan Ltd signed a distribution contract with Vergokan for the sole distribution rights in the United Kingdom and Northern Ireland. Metspan, based in London, will offer the complete range of Vergokan cable support systems. The company has opened a brand new distribution centre for storage, and also their logistics is ready to cover the entire UK network.

Their strategy is clear and committing: "We are capable of meeting the needs of an ever changing market, thereby ensuring quality, service and flexibility." says Roger McQueen – Managing Director of Metspan.

"We are also proud to offer the UK market inspiring and innovative cable support systems. Sustainable and efficient systems that are easy to install and reduce cost and labour requirements, all key elements for any mechanical and electrical installer."

"We also strongly believe in the award-winning innovative KBSTi cable tray system. This product offers pioneering installation benefits thanks to its sophisticated design. After the official launch, KBSTi has won 2 Innovation Awards (Dublin and Brussels) and has been recently nominated for a new Innovation Award in The Netherlands".

The KBSTi cable Tray and the Quick and Click systems are up to 30% faster to install, which means projects are completed in shorter timeframes, with less exposure to health and safety risks and a shorter plant hire time, all important savings in today's market.

Picture: Roger McQueen, Metspan (Left)  
Dirk Deruytere, Vergokan, (Right)





### ***Who are Metspan ?***

Metspan Ltd are a new company specializing in cable support systems for the mechanical & electrical industry in Great Britain & Northern Ireland. The managing director, Roger McQueen has been in the electrical wholesale industry for over 30 years having most recently been a manager for 6 years with leading electrical distributor Edmundson Electrical.

Based in London, Metspan have opened a distribution centre to service all of the requirements of any mechanical & electrical installer.

Metspan are delighted to be in partnership with Vergokan to be the sole distributor for the range of innovative cable support systems.

### ***Who are Vergokan?***

Vergokan NV, based in Belgium, was founded in 1988 and is an independent company within the Vergokan group. The company concentrates on the production of cable tray systems for electrical installations, it is the only manufacturer of such products in Belgium, and is the market leader in its home market. The products are exported throughout Europe, Russia, the Middle East and North Africa, where they are extensively used in factories, industrial sites, stations, bridges, hospitals, office buildings, etc.

With its totally integrated activities, the Vergokan group, which specialises in metal processing and finishing, completes the range of cable support systems. The Vergokan Group head offices are in Oudenaarde and the company has branches in Kruishoutem (Vergo Galva), Moeskroen (Vergo Coating) and in Redkino, Russia.

Vergokan continues to invest in the future by devoting a great deal of attention to product development, quality, automation and an efficient production and distribution network. Vergokan wants to guarantee a long-lasting relationship with its partners through products that meet the needs of a constantly evolving market.

Vergokan manufactures and markets standard and tailor-made solutions in the field of cable support systems for electrical installations. The product portfolio consists of cable trays, baskets trays, cable ladders, mounting systems, floor trunking systems, and floor installations.

Having the in-house capacities for surface treatment, Vergokan can offer cable support solutions for every corrosive circumstance, guaranteeing a long life expectance. Material can be offered in pre-galvanized, electro zinc plated, hot-dip galvanized, powder coated, duplex coated or stainless steel.

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